



the  
Point of View

*Orlando*



December 2010

Volume 3 Number 12

# Happy Holidays



For Manheim Orlando's Employees and Internal Distribution only

## NOVEMBER STATISTICS

SALE # <b>44</b>	Monday Sale			Tuesday Sale		
	# Offered 125	# Sold 107	Sale % 85.6%	# Offered 4,091	# Sold 2,024	Sale % 49.5%
P.S.I. 512	Dealer Attendance			Dealer Attendance		
	In Lane 70	On Line 220	Total 290	In Lane 1,853	On Line 1,138	Total 2,991

OPERATIONS	
Week Ending: 11/6/10	
Vehicles Moved:	13,172
Stocked In	3,164
Inspected	1,776
Detailed	1,456
Paint/Body	130

SALE # <b>45</b>	Monday Sale			Tuesday Sale		
	# Offered 126	# Sold 103	Sale % 81.7%	# Offered 4,173	# Sold 2,081	Sale % 49.9%
P.S.I. 453	Dealer Attendance			Dealer Attendance		
	In Lane 120	On Line 341	Total 461	In Lane 1,794	On Line 1,104	Total 2,898

OPERATIONS	
Week Ending: 11/13/10	
Vehicles Moved:	13,782
Stocked In	2,980
Inspected	1,784
Detailed	1,243
Paint/Body	53

SALE # <b>46</b>	Monday Sale			Tuesday Sale		
	# Offered 83	# Sold 58	Sale % 69.9%	# Offered 3,665	# Sold 1,806	Sale % 49.3%
P.S.I. 487	Dealer Attendance			Dealer Attendance		
	In Lane 99	On Line 260	Total 359	In Lane 1,689	On Line 995	Total 2,684

OPERATIONS	
Week Ending: 11/20/10	
Vehicles Moved:	11,296
Stocked In	2,894
Inspected	1,998
Detailed	1,035
Paint/Body	74

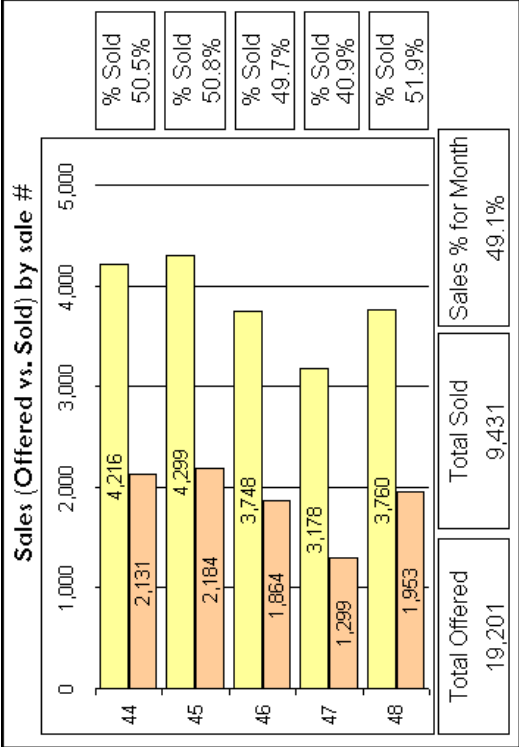
SALE # <b>47</b>	Monday Sale			Tuesday Sale		
	# Offered	# Sold	Sale % 0.0%	# Offered 3,178	# Sold 1,299	Sale % 40.9%
P.S.I.	Dealer Attendance			Dealer Attendance		
	In Lane	On Line	Total 0	In Lane 1,533	On Line 1,199	Total 2,732

OPERATIONS	
Week Ending: 11/27/10	
Vehicles Moved:	
Stocked In	
Inspected	
Detailed	1,064
Paint/Body	95

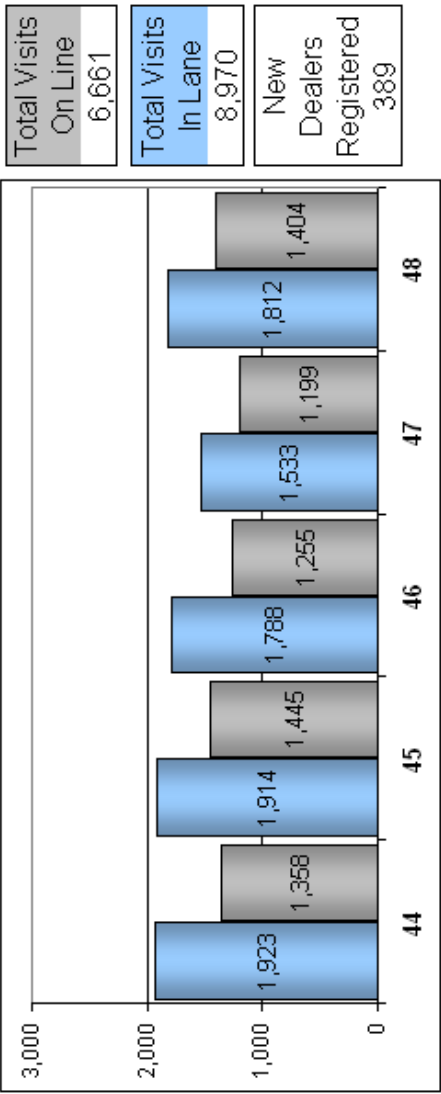
SALE # <b>48</b>	Monday Sale			Tuesday Sale		
	# Offered	# Sold	Sale % 0.0%	# Offered 3,760	# Sold 1,953	Sale % 51.9%
P.S.I. 405	Dealer Attendance			Dealer Attendance		
	In Lane	On Line	Total 0	In Lane 1,812	On Line 1,404	Total 3,216

OPERATIONS	
Week Ending: 12/4/10	
Vehicles Moved:	10,885
Stocked In	2,275
Inspected	1,107
Detailed	875
Paint/Body	64

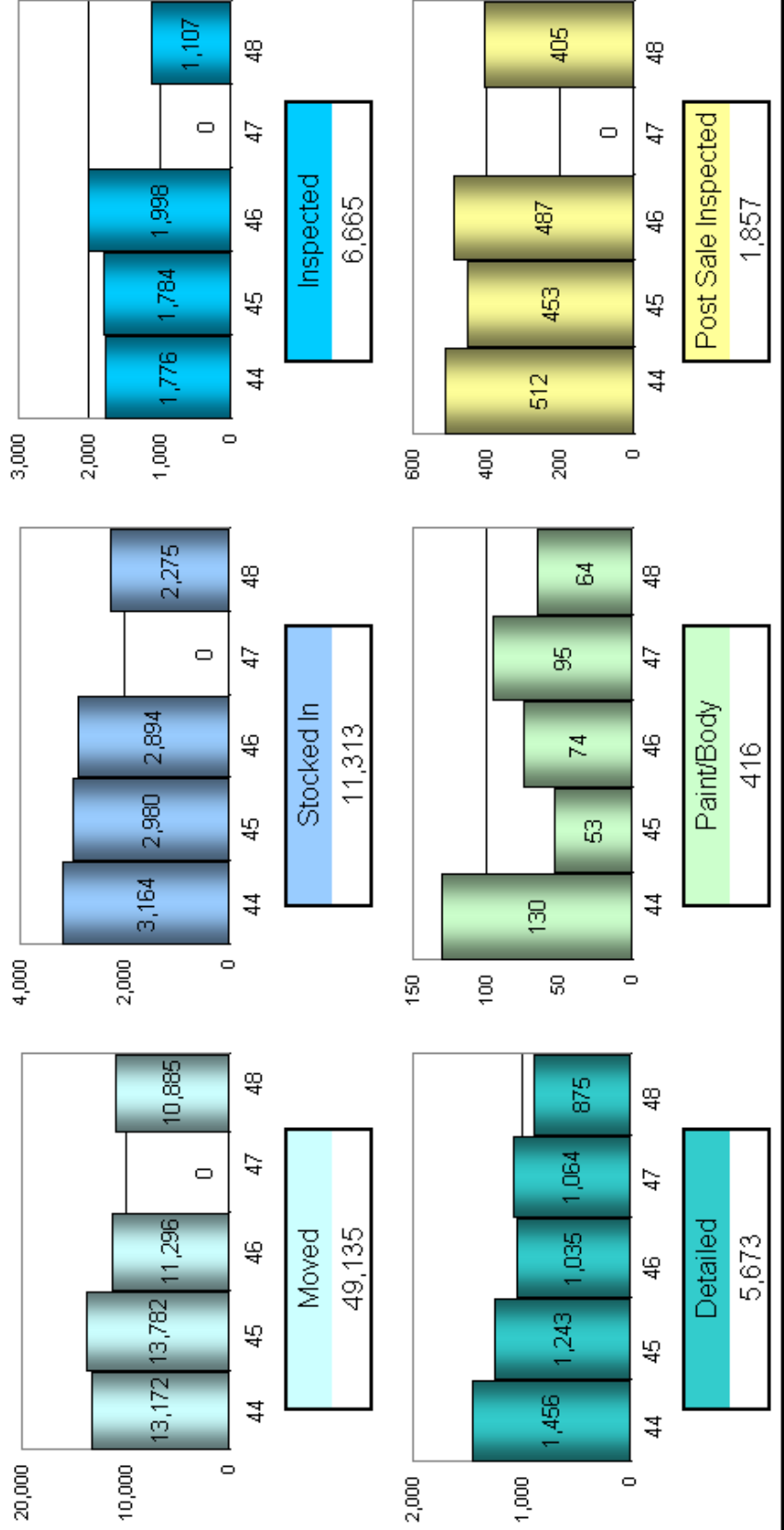
December Perfect Lanes by week	
Week /	Lanes
44 /	1, 2, 3, 4, 5, 6, 9, 11, 13, 14, 15, 16, 21, 22, 23, 24, 31
45 /	1, 3, 4, 5, 6, 9, 11, 12, 13, 14, 15, 17, 18, 19, 20, 31
46 /	1, 2, 3, 4, 5, 6, 11, 12, 14, 15, 16, 17, 18
47 /	1, 2, 3, 4, 5, 6, 9, 11, 12, 13, 14
48 /	1, 2, 3, 4, 5, 6, 9, 12, 15, 16, 21, 22, 23, 24



### Dealer Attendance (In Lane vs. On Line) by sale #



### Recon/Operations Totals by week



## Liz's Health Corner by: Liz Schneider (National Accounts Manager)

### Get Slim Catch your ZZZ's

Did you know that sleep stops or at least reduces feelings of hunger?

That is why we go for a much longer period of time without eating overnight. The hormone orexin that plays a key role in your sleep cycles is released while you sleep. This hormone also plays a key role in your appetite. A case study at Case Western University, found that people who sleep less than 5 hours a night gain more weight over time than those who sleep 7.5 - 9 hours a night. When you are tired from not enough sleep you fidget less and burn fewer calories, but a more likely explanation is the effect of sleep deprivation on hormones.

Sleep signals the release of a hormone that is called leptin and it acts as a natural appetite



suppressor. Not to mention when you stay up for long hours at night you tend to eat more and your body stores the calories into cells that can be used for energy when you wake up. Eating high fiber foods has been replaced with empty calorie foods, water has been replaced with juices and soda and exercise has been replaced by TV and internet. Adding to the problem is the fast paced American lifestyle that inhibits sleep patterns.

Children are at a greater risk of obesity than adults, some as young as five years of age. So

please kick back and relax, get your ZZZ's and you have nothing to lose but weight!!

Talk to you next month!!!

Liz Schneider.

## Food for Thought by: Danny Anderson (ops)

### Are You On a Path to Diabetes?



If you consume a diet consistently high in sugar and grains, over time your body becomes "sensitized" to insulin and requires more and more of it to get the job done. Eventually, you may become insulin resistant, and then

diabetic. If you have high cholesterol, high blood pressure, type 2 diabetes, or are overweight, it is highly likely that you are eating too many grains -- yes, even unrefined whole grains -- as this is the most common culprit causing your

insulin level to become abnormal. Compounding the problem, when your insulin levels rise due to an excess of carbohydrates, they send your body a hormonal message telling it to store fat while holding on to the fat that is already there. So not only will excess carbohydrates make you overweight, they will effectively hamper your weight loss efforts too. Be conscious of your choice of foods, sodas, bagels, fruit juice, rice, white bread, candy, etc.. on a regular basis can have a negative effect on your health. Think about your food choices, including healthy fats, good sources of protein and plenty of water and fiber will help keep your body balanced and your weight where you want it.

Resourced: Mercola.com

# Announcement from Manheim Corporate (Nov 3, 2010)

## Manheim Announces Completion of Sale of Dent Wizard Businesses

Today, Manheim completed its planned sale of its Dent Wizard businesses to an affiliate of H.I.G. Capital. Dent Wizard operations in the United Kingdom and Europe are not part of this transaction.

This sale supports our efforts to focus on our core areas of operation while letting us continue to benefit from Dent Wizard's services at all of our operating locations. Dent Wizard will continue to operate largely as it does today and will keep the company headquarters at its present location in St. Louis.

Manheim will have an ongoing relationship with Dent Wizard and will be a key component of its growth. Dent Wizard will remain in Manheim locations and be the exclusive sole preferred provider of painless dent repair, glass repair, keys/locksmith services, wheel refinishing, interior smart repair, and scratch and chip repair.

The transition will be seamless to customers since Dent Wizard employees will continue providing the same level of quality service to Manheim customers. In addition, H.I.G. is committed to growing this valuable business to have Dent Wizard offer even more products and services to benefit customers.

Q. What has been announced?

A. We have completed our planned sale of our Dent Wizard business to an affiliate of H.I.G. Capital. Dent Wizard operations in the United Kingdom and Europe are not part of this transaction.

Q. Why did Manheim decide to sell the Dent Wizard business?

A. Selling this business supports Manheim's focus on its core areas of operation and positions Dent Wizard for continued investment and growth.

Q. Why did Manheim select H.I.G.?

A. H.I.G. is a leading private equity firm that is financially solid. H.I.G. is committed to investing in and growing the Dent Wizard business

Q. How does the sale to H.I.G. benefit Manheim?

A. Selling our Dent Wizard business to H.I.G. supports Manheim's focus on our core areas of operation, while continuing to benefit from Dent Wizard's services at all of our operating locations. In addition, Dent Wizard employees will have continued stability and career opportunities with an independent company that is focused on investing in and growing this business.

Q. What is the timetable for this change?

A. Manheim and H.I.G. agreed to this sale on September 2 and completed the sale on Nov. 2.

Q. How long has Dent Wizard been in operation? How long owned has it been owned by Manheim?

A. The Dent Wizard business had its beginnings in 1983. Manheim acquired Dent Wizard in October 1998.

Q. How does the sale of this business benefit customers?

A. The transition will be seamless to customers since Dent Wizard employees will continue providing the same level of quality service to Manheim

*(continued on next page)*

customers. In addition, H.I.G. is committed to growing this valuable business to have Dent Wizard offer even more products and services to benefit customers.

Q. How long has H.I.G. been in operation?

A. H.I.G. was founded in 1993. H.I.G. Capital is a leading global private equity investment firm with more than \$8.5 billion of equity capital under management. Based in Miami, and with offices in Atlanta, Boston, New York, and San Francisco in the U.S., as well as affiliate offices in London, Hamburg and Paris in Europe, H.I.G. specializes in providing capital to small and medium-sized companies with attractive growth potential. The firm's current portfolio includes more than 50 companies with combined revenues in excess of \$8 billion. For more information, please refer to the H.I.G. website at [www.higcapital.com](http://www.higcapital.com).

Q. Where will Dent Wizard operate now that the sale is complete?

A. Dent Wizard's headquarters will remain at its present location in St. Louis, and the company will continue to operate throughout the United States and Canada. Dent Wizard operations in the United Kingdom and Europe are not part of this transaction.

Q. How many people does Dent Wizard currently employ?

A. Dent Wizard has approximately 950 employees with approximately 85 based out of the company's Home Office in St. Louis.

Q. How many employees are be affected by this sale? At which locations?

A. Substantially all Dent Wizard employees will continue with the Company after the transaction. Dent Wizard employees will continue to have stability and career opportunities at Dent Wizard, with the support of H.I.G. – a firm that is focused and committed to growing and investing in this particular business. Dent Wizard employees work at the Dent Wizard Home Office in St. Louis as well as at various locations throughout the United States and Canada.

Q. How many Manheim employees remain in St. Louis?

A. This transaction does not impact Manheim's other operations in St. Louis. Approximately 395 employees remain in St. Louis at our auction operating location.

Q. Is Manheim planning any other changes?

A. Manheim routinely reviews its businesses to ensure that we are meeting customers' needs in the most effective and efficient way. These reviews help us identify ways to improve our business performance and position us for continued success.

Q. What does this mean for the ongoing service relationship with Manheim?

A. Through a long term contractual agreement, Manheim has agreed to continue to use and promote Dent Wizard services at its U.S. and Canadian auctions. Dent Wizard will remain in Manheim locations and be the exclusive sole preferred provider of paintless dent repair, glass repair, keys/locksmith services, wheel refinishing, interior smart repair, and scratch and chip repair. We anticipate a seamless transition for Dent Wizard and Manheim customers.

## January

Sale #	SUN	MON	TUE	WED	THU	FRI	SAT
#1	2	3	4	5	6	7	8
#2	9	10	11	12	13	14	15
#3	16	17	18	19	20	21	22
#4	23	24	25	26	27	28	29
#5	30	31					

## February

Sale #	SUN	MON	TUE	WED	THU	FRI	SAT
#5			1	2	3	4	5
#6	6	7	8	9	10	11	12
#7	13	14	15	16	17	18	19
#8	20	21	22	23	24	25	26
#9	27	28					

## March

Sale #	SUN	MON	TUE	WED	THU	FRI	SAT
#9			1	2	3	4	5
#10	6	7	8	9	10	11	12
#11	13	14	15	16	17	18	19
#12	20	21	22	23	24	25	26
#13	27	28	29	30	31		

## April

Sale #	SUN	MON	TUE	WED	THU	FRI	SAT
#14						1	2
#15	3	4	5	6	7	8	9
#16	10	11	12	13	14	15	16
#17	17	18	19	20	21	22	23
#18	24	25	26	27	28	29	30

## May

Sale #	SUN	MON	TUE	WED	THU	FRI	SAT
#18	1	2	3	4	5	6	7
#19	8	9	10	11	12	13	14
#20	15	16	17	18	19	20	21
#21	22	23	24	25	26	27	28
#22	29	30	31				

## June

Sale #	SUN	MON	TUE	WED	THU	FRI	SAT
#23				1	2	3	4
#24	5	6	7	8	9	10	11
#25	12	13	14	15	16	17	18
#26	19	20	21	22	23	24	25
#27	26	27	28	29	30		

## July

Sale #	SUN	MON	TUE	WED	THU	FRI	SAT
#27						1	2
#28	3	4	5	6	7	8	9
#29	10	11	12	13	14	15	16
#30	17	18	19	20	21	22	23
#31	24	25	26	27	28	29	30

## August

Sale #	SUN	MON	TUE	WED	THU	FRI	SAT
#31							
#32	1	2	3	4	5	6	7
#33	8	9	10	11	12	13	14
#34	15	16	17	18	19	20	21
#35	22	23	24	25	26	27	28
#36	29	30	31				

## September

Sale #	SUN	MON	TUE	WED	THU	FRI	SAT
#36						1	2
#37	3	4	5	6	7	8	9
#38	10	11	12	13	14	15	16
#39	17	18	19	20	21	22	23
#40	24	25	26	27	28	29	30

## October

Sale #	SUN	MON	TUE	WED	THU	FRI	SAT
#40	2	3	4	5	6	7	8
#41	9	10	11	12	13	14	15
#42	16	17	18	19	20	21	22
#43	23	24	25	26	27	28	29
#44	30	31					

## November

Sale #	SUN	MON	TUE	WED	THU	FRI	SAT
#44							
#45	1	2	3	4	5	6	7
#46	8	9	10	11	12	13	14
#47	15	16	17	18	19	20	21
#48	22	23	24	25	26	27	28
#49	29	30	31				

## December

Sale #	SUN	MON	TUE	WED	THU	FRI	SAT
#49							
#50	1	2	3	4	5	6	7
#51	8	9	10	11	12	13	14
#52	15	16	17	18	19	20	21
#53	22	23	24	25	26	27	28
#54	29	30	31				

# 2011

\*Subject to change

- REGULAR OPEN SALES EVERY TUESDAY
- GM SALE
- CHRYSLER SALE
- HOLIDAY SALE
- CORVETTE SALE
- BMW/MERCEDES
- TOYOTA FINANCIAL SERVICES LEXUS FINANCIAL SERVICES
- 39th ANNIVERSARY

 Manheim

Orlando 

11801 West Colonial Drive, Ocoee, Florida 34761-0220 Phone: 407-656-6200

[www.manheim.com](http://www.manheim.com) [www.floridaautoauction.com](http://www.floridaautoauction.com)



# DECEMBER 2010

Manheim  
Orlando

\*Please be advised that sales and volumes are subject to change/cancellation.  
Contact auction prior to sale date for confirmation of sale.

## MONDAY 6

Sale # **49**  
White Badge

**CLOSED SALE**  
Starting 12:30pm  
GM Factory  
300 +/- units/lane 1

## TUESDAY 7

**CINEMA SALE Starting 8:30am** MO's Tows Lane 26  
**REGULAR SALE Starting 9:00am**  
Alpha 15 +/- units/lane 3  
Avis 75 +/- units/lane 9  
Chase 100 +/- units/lane 16  
Chrysler Financial 350 +/- units/lane 1  
Dealer Lane 250 +/- units/lane 11  
DTAG 100 +/- units/lane 9

Sale # **49** Blue Badge  
20 +/- units/lane 3  
SE Toyota Finance 625 +/- units/lane 14&15  
Wells Fargo 150 +/- units/lane 13

## MONDAY 13

Sale # **50**  
White Badge

**CLOSED SALE**  
Starting 12:30pm  
Chrysler Group LLC  
300 +/- units/lane 1  
**SIMULCAST ONLINE**  
**EVENT SALE**  
Starting 6:00pm  
Lexus Financial Services  
200 +/- units

## TUESDAY 14

**CINEMA SALE Starting 8:30am** MO's Tows Lane 26  
**REGULAR SALE Starting 9:00am**  
5th 3rd Bank 75 +/- units/lane 3  
Alpha 15 +/- units/lane 3  
Avis 75 +/- units/lane 9  
Chase 40 +/- units/lane 21  
Chrysler Financial 350 +/- units/lane 1  
Dealer Lane 250 +/- units/lane 11  
DTAG 100 +/- units/lane 9  
Enterprise 150 +/- units/lane 7  
GMAC 25 +/- units/lane 11  
Hertz 25 +/- units/lane 9

Sale # **50** Orange Badge  
Subaru 200 +/- units/lane 17  
Toyota 20 +/- units/lane 17  
US Bank 40 +/- units/lane 3  
Wells Fargo 65 +/- units/lane 3  
150 +/- units/lane 13  
100 +/- units/lane 14&15  
150 +/- units/lane 16  
75 +/- units/lane 3

## MONDAY 20

Sale # **51**  
White Badge

**CLOSED SALE**  
Starting 12:30pm  
GM Factory  
300 +/- units/lane 1

## TUESDAY 21

**CINEMA SALE Starting 8:30am** MO's Tows Lane 26  
**REGULAR SALE Starting 9:00am**  
Alpha 15 +/- units/lane 3  
Avis 75 +/- units/lane 9  
BMW 300 +/- units/lane 23  
Chase 75 +/- units/lane 16  
Chrysler Financial 350 +/- units/lane 1  
Chrysler Capital 20 +/- units/lane 3  
GMAC 25 +/- units/lane 11  
Hertz 25 +/- units/lane 9  
RSA 20 +/- units/lane 7

Sale # **51** Green Badge  
SE Toyota Finance 625 +/- units/lane 14&15  
Toyota/Lexus 300 +/- units/lane 16  
Wells Fargo 150 +/- units/lane 13  
SE Toyota Finance 625 +/- units/lane 3  
Toyota/Lexus 300 +/- units/lane 9  
Wells Fargo 20 +/- units/lane 3

## MONDAY 27

Sale # **52**  
White Badge

**CLOSED SALE**  
Starting 12:30pm  
Chrysler Group LLC  
150 +/- units/lane 1

## TUESDAY 28

**CINEMA SALE Starting 8:30am** MO's Tows Lane 26  
**REGULAR SALE Starting 9:00am**  
5th 3rd Bank 75 +/- units/lane 3  
Alpha 15 +/- units/lane 3  
Avis 75 +/- units/lane 9  
Chrysler Financial 350 +/- units/lane 1  
Dealer Lane 250 +/- units/lane 11  
DTAG 100 +/- units/lane 9

Sale # **52** Yellow Badge  
SE Toyota Finance 625 +/- units/lane 14&15  
US Bank 75 +/- units/lane 3  
Wells Fargo 150 +/- units/lane 13  
SE Toyota Finance 625 +/- units/lane 7  
US Bank 25 +/- units/lane 9  
Wells Fargo 20 +/- units/lane 3



**Manheim.com**  
Manheim Orlando  
Manheim Orlando

**TOYOTA**  
Friday 8:00pm through  
Monday 2:00pm

**Hertz**  
Hertz Direct Online Event  
Everyday 1:00pm - 3:00pm

**usbank**  
Friday 3:00pm through  
Monday 2:00pm

**avis budget group**  
Early Access Online Event  
Monday 11:00am - 3:00pm

**HYUNDAI**  
Closed Sale  
Every other Monday  
12:00pm - 2:00pm

**CHASE**  
Monday 1:00pm - 2:00pm

**TOYOTA**  
Monday 1:00pm - 2:00pm

**WELLS FARGO**  
Friday 4:00pm through  
Monday 2:00pm

**TOYOTA**  
Friday 12:00pm through  
Monday 5:00pm

**Dollar Thrifty**  
Automotive Group, Inc.  
Friday 12:00pm through  
Monday 5:00pm

# Holiday Safety by: Ben Buckner (safety)

During this festive season of the year our thoughts turn to giving and receiving gifts, visiting friends, relatives, and delightful culinary experiences. However, there are others who think about unoccupied, appliance filled houses, distracted shoppers with extra cash in a purse or wallet, or they're planning their next "charity scam." Don't give a thief a chance this year. Please exercise extra caution during this special season. Trust your instincts; if something does not look or feel right, it probably isn't. Remember, being safe doesn't take a holiday.

## WHILE SHOPPING:

- Park in a highly visible well-lighted space.
- Lock your vehicle both when driving and parked.
- Have your car keys in your hand and be ready to open the car door immediately.
- Place all shopping bags, packages and gifts out of sight.
- Always know where you are parked, so you don't spend unnecessary time walking around the parking lot.
- Look inside and under your car before entering.
- Avoid carrying large amounts of cash – use a check or credit card.
- Don't overburden yourself with packages. This will help deter pickpockets or purse snatchers.
- Don't park next to a van or truck where people can hide.

## OUT FOR THE EVENING:

- Turn on lights, a television or radio so it appears that someone is home.
- Secure all doors and windows, even if you're only gone for a few minutes.
- Holiday gifts should not be displayed where they can be seen from the outside.

## HOLIDAY TRAVELING:

- Ask a neighbor to watch your house.
- Use automatic timers for your lights.
- Stop your mail and newspaper deliveries.
- Notify your local police department and leave a number where you can be reached in case of an emergency.

## WHILE DRIVING:

- Watch out at intersections and stop lights. They're favorite spots for troublemakers.
- Keep car in gear; if you're threatened, blow the horn, then drive away. Leave enough space between you and the car in front of you to pull around if necessary.
- Keep windows rolled up.
- Keep doors locked at all times.
- Keep valuables out of sight.
- If followed – don't drive home. Go to a police station, fire house, gas station or public place.
- If your car breaks down, stay with the car and accept NO rides. If someone stops to help, ask them to call the police. Use a cell phone if available. Keep vehicle well maintained and gassed up.
- And remember -- gasoline and alcohol don't mix.

## ATMs and ATM CARDS:

Stay alert.

- Be aware of your surroundings when you use an ATM, especially at night. It's best to park in a well-lighted area and have someone accompany you.
- Report suspicious people. If you notice anything unusual, cancel your transaction, pocket your card and leave immediately. Go

*(continued on next page)*

to a safe place and call the police if you suspect dangerous or illegal activity.

- Be prepared. To complete your transaction safely, fill out deposit forms and have your card ready before arriving at the ATM. When you've completed your transaction, pocket your card and cash immediately. Count the cash later.
- When using a drive-up ATM, remember to always keep your doors locked, all other windows up and the car running.
- Guard your ATM card as carefully as you do cash, checks and credit cards. Never give account numbers or card information over the phone.
- Keep Your Personal Identification Number (PIN) secret. Don't write your PIN on your card or keep the number in your wallet. Memorize your number and do not tell anyone

what it is – even family members or bank employees.

#### ACCIDENTAL POISONING:

- Accidental poisoning often occurs when daily household routines become disrupted, as it usually is during the holidays. Take a few minutes to poison-proof your home for little visitors.

#### AT HOME:

- Keep all doors and windows locked, even if you step out for a moment.
- Mark all property with your driver's license number.
- Videotape valuables as a record of ownership.
- Inspect all holiday lights for frayed wiring before you hang them.

## Thanksgiving Centerpiece Contest



1st place – National Accounts

2nd place – Vicki Price, Block

3rd place – Mellissa Wise and Tatiana Gonzalez, Floorplans

Honorable Mention – Gloria Gevers and Leslie Osmond, Operations

We had 7 entrees, all 7 were taken to Health Central Park in Winter Garden to adorn their Thanksgiving tables. Thank you to all who participated.



# Upcoming Events

## December

**December 4th** - Employee Holiday Dinner at the Remarketing Facility.

**December 6th** - Christmas Tree judging.

**December 21st** - Children's Sale benefitting the Russell Home fo Orlando Fl. Drawing for big screen TV to be held in the main lobby at 2 pm. Tickets are \$5 each and you need to be present to win.

### Light Up Winter Garden

Friday, December 3  
6 - 9 pm

### Winter Garden Christmas Parade

Saturday, December 4  
10 am

### Ocoee Christmas Parade

Saturday, December 4  
1 pm



## January 2011

**January 3rd** - Back to work

**January 4th** -

**February 8th** - 50/50 Chance Drawing tickets on sale to benefit West Orange Relay for Life benefitting American Cancer Society. \$1 a piece or \$10 for 12 tickets.



## February 2011

**February 8th**

- Jeans Day (\$5 to wear jeans on Sale day); Silent Auction and 50/50 Chance Drawing at 2 p.m. in Main Lobby.



Do you know of an event happening in West Orange County?

Please let HR know and we will include it in this section!



Announcing a new employee discount!

Gator's Dockside is giving a 15% discount to all Manheim Orlando employees. Offer valid only at the Ocoee location and you must present your employee ID.



**Orlando**



11801 West Colonial Drive  
Ocoee, FL 34761

Phone: 407-656-6200  
Phone: 877-888-FAAO  
Fax: 407-656-7846  
www.faa.com

***For Employees, By Employees***

*Our goal is to increase employee involvement at Manheim Orlando by informing everyone about what is happening here and the activities we are involved in. We believe knowledgeable employees can help to shape and guide the continued growth of Manheim Orlando as a place to work, do business, and be a responsible member of the communities in which we operate.*

*If you would like to submit an article or announcement to the Point of View, please drop it by the Point of View box located in the HR Department or email [freddy.clark@manheim.com](mailto:freddy.clark@manheim.com) or [toni.pennington@manheim.com](mailto:toni.pennington@manheim.com).*

*One more thing, please share these copies of the Point of View with your co-workers. We can save trees by sharing!*

*To all Manheim Orlando Employees,*

*Have a Safe  
and Happy  
Holiday Season.*

*Alan Wilby*

For Manheim Orlando's Employees and Internal Distribution only